

▶ EMEA Polycom® RMX 1000™ and Polycom CMA 4000™ Solution Offer

Video, Management, and Multipoint at a great price!

NST: 2009-06-30047

The **Polycom RMX 1000™** and **Polycom CMA 4000™** high performance solutions enable organizations to deploy multiparty conferencing and desktop clients. Organizations looking to enhance productivity gain a competitive advantage and collaborate over distance with these powerful visual communication solutions from Polycom.

Limited time RMX 1000™ and CMA 4000™ Solution offer – Purchase any RMX 1000 multipoint conference platform with the Polycom CMA 4000 100 device solution and receive 20% off of the CMA 4000.

The **Polycom CMA 4000™** enables organizations to do quick software updates without relying on an IT Manager, and provides required gatekeeping capabilities. The **Polycom RMX 1000™** provides multiparty conferencing and the solutions deliver on-demand features to support nimble response times required in fast-paced environments and scheduling options which supports regular collaboration sessions. With the Polycom RMX 1000 and CMA 4000 solution, visual communication is simple to manage and maintain.

An additional benefit of the Polycom Converged Management Application is **CMA Desktop** – a tightly integrated enterprise desktop video application capable of supporting high definition video, voice and content. A key component of the Polycom Converged Management Application, CMA Desktop is as simple to use as instant messaging and scales to thousands of users, connecting from a laptop to an immersive telepresence suite.

- ✓ Management
- ✓ Software provisioning
- ✓ Scheduling
- ✓ Gatekeeping
- ✓ Multiparty conferencing
- ✓ Desktop video
- ✓ Easy to install, manage and maintain

Experience the Simplicity, Scalability and Security of Polycom solutions at a great price!

Offer Overview			
Polycom RMX 1000 multipoint conference platform at standard price/standard discount.			
Product Description	Part Number	List Price	Effective List Price (20% discount)
Polycom CMA 4000 100 device option	2200-77523-000	\$15,000	\$12,000
Polycom CMA 4000 100 device option	2200-77523-000	€11,500	€9,200
Polycom CMA 4000 100 device option	2200-77523-000	£9,900	£7920

EMEA Polycom RMX 1000 CMA 4000 Solution Offer

Bundle Example:

	RMX 1000 with 12 ports	CMA 4000 with 100 license option	Total
Bundle Offer US\$	\$ 22,300	\$ 12,000	\$ 34,300
Bundle Offer Euro€	€ 14,830	€ 9,200	€24,030
Bundle Offer GB£	£ 12,800	£ 7,920	£ 20,720

To get your Polycom RMX and CMA solutions up and running quickly, Polycom offers an exciting Implementation Volume Discount Program for Infrastructure Products. Effective August 1, 2009, when you purchase one Implementation Service, receive 25% off additional Implementation Services purchased for that location. Please reference NST 2009-05-29162 and Product Bulletin 1034 for more details!

Terms and Conditions

1. Purchase a Polycom RMX 1000 at regular price with the Polycom CMA 4000 100 device solution and receive 20% off of the CMA 4000
2. RMX 1000 and CMA 4000 systems must be on the same purchase order
3. Purchase order must be tied to a customer order, customer name must be on purchase order
4. This offer is available to end user customers that purchase from a certified Polycom Channel Partner (Partner must be certified to sell RMX 1000 and CMA 4000)
5. This offer is void where prohibited or otherwise restricted by law, channel and/or end-user policies
6. This offer may not be combined with any other promotion offer. Polycom reserves the right to modify or cancel this offer/program at any time without notice
7. This offer is valid from 1st of July 2009 through 18th of December 2009

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