

▶ EMEA Polycom[®] RMX[™] 2000 / RMX[™] 4000 and Polycom DMA[™] 7000 Solution Offer

NST: 2009-09-32308

Polycom RMX series conference platforms create environments where individuals and teams can intuitively collaborate in real-time. When combined with the Polycom DMA 7000 the RMX/DMA solution allows large organizations (enterprises, governments, universities) to implement collaboration infrastructures with unmatched scalability, flexibility, security and redundancy.

The **Limited time Polycom RMX 2000/RMX 4000 and DMA 7000** solution offer promotes the new Polycom RMX 4000 and the power and scalability of the RMX/DMA Solution offer. Purchase one or more RMX 2000 or RMX 4000 with the Polycom DMA 7000 and receive **15% off of the RMX** and **15% off of the DMA**.

The award-winning **Polycom RMX 2000 and newly launched, highly scalable RMX 4000** outperform any bridge in the market today offering multiple points of redundancy with unsurpassed **quality and scale** delivering 720p/60fps or 1080p/30fps. Users benefit from **enhanced resolutions** with legacy endpoints with Polycom Video Clarity. The Polycom **DMA 7000** is a unique network based application for managing and distributing multipoint calls in a highly reliable and scalable method while maximizing port utilization and lowering administration tasks.

When deployed together, the Polycom RMX 2000/4000 and the Polycom DMA 7000 deliver:

The Ultimate Collaboration Solution

- ✓ Unsurpassed scale for HD calling
- ✓ Unmatched Redundancy—complete geographic, site and component
- ✓ Maximum availability from failover protection
- ✓ Native Multi-network support—IP (SIP/323), ISDN, PSTN
- ✓ Interoperability—standards based platforms
- ✓ Ensured Quality of Experience with Lost Packet Recovery (LPR[™])
- ✓ Security preservation—government certificates
- ✓ Integration with UC environments

Rapid Return on Investment

- ✓ Best per-call value with flexible and fixed capacity modes
- ✓ Capability to build as you grow
- ✓ Easy to manage and maintain
- ✓ Video Clarity maximizes legacy performance
- ✓ Combine audio and video conferences
- ✓ Single point of administration, decentralized processing
- ✓ Directory integration—fast population of meeting rooms, no data duplication, minimize helpdesk tickets

Phenomenal User Experiences

- ✓ Amazing HD video (to 1080p), superb audio, easy-to-share content
- ✓ Virtual Meeting Rooms make conferencing a breeze!
- ✓ Personalize conference experience with multiple profiles
- ✓ Consistent experience via in-system and solution redundancy
- ✓ Single administrator touch-point for large-scale, disperse deployments
- ✓ Desktop to immersive telepresence on a single platform (RMX)
- ✓ Field upgradeable

Experience the Ultimate Collaboration solution from Polycom at a great price!

To get your Polycom RMX and DMA solutions up and running quickly, Polycom offers an exciting Implementation Volume Discount Program for Infrastructure Products. Effective from the 1st of August, 2009, when you purchase one Implementation Service, receive 25% off additional Implementation Services purchased for that location. Please reference NST 2009-05-29162 and Product Bulletin 1034 for more details!

Terms and Conditions

1. Purchase one or more Polycom RMX 2000 or Polycom RMX 4000 with the Polycom DMA 7000 on the same invoice and receive 15% off of the RMX and DMA.
2. RMX 2000/RMX 4000 and DMA 7000 systems must be on the same purchase order
3. Purchase order must be tied to a customer order, customer name must be on purchase order
4. This offer is available to end user customers that purchase from a certified Polycom Channel Partner (Partner must be certified to sell RMX 2000/RMX 4000 and DMA 7000)
5. This offer is void where prohibited or otherwise restricted by law, channel and/or end-user policies
6. This offer may not be combined with any other promotion offer. Polycom reserves the right to modify or cancel this offer/program at any time without notice
7. This offer is valid from 1st of October 2009 through to 30th of June 2010

